

IPG Group: Profile

IPG as a business partner assumes the overall responsibility for the IAM, from the concept, the strategy, the project implementation to the entire application operation - and that over several years - and thus often beyond individual technology steps. Further added value for the customer is a single IAM provider, both in the project as well as in the application operation. It reduces interfaces and massively increases the effectiveness of strategic, tactical and operational activities.

Partner Level: Platinum+



One Identity Product competence

- Identity Manager
 - Including all previous versions, back to Active Entry (Völcker)
- Single Sign On (QESSO; Webthority)
- Change Auditor
- Cloud Access Manager
- TPAM and Safeguard

Services

Advisory Services

Strategic consulting, IAM Roadmap's and technical concepts, methodically safe and goal-oriented for IAM development.

Integration Services

Design and implementation of the IAM architecture, realization of the IAM solution and continuous development.

Operation Services

Operation of IAM solutions as a managed service based on service level agreements.

Education Services

Product training as well as courses on subject specific technical and professional topics.



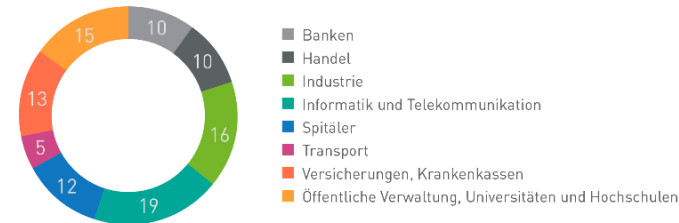
Verticals

Basically customers and projects in all industries.

Focus markets:

Health, Finance, Retail, Industry

Branchen nach Anzahl Kunden in % (2015 - 2017)



Customers (-size)

Experience with small businesses (<1000 employees) as well as with large companies.

Served customers in the One Identity environment: > 50 companies since 2011

Sales competence

Independent sales competence of A-Z for OneIM products. Lead can be transferred 100% to IPG.

One Identity does not have to work (but is allowed).



One Identity Manager Operation (Managed Service)

IAM operation services offered on the base of Service level agreements to ensure a smooth operation of the customer IAM-system and applications.

In 2018, 15 customers with One Identity Manager benefit from sustained operation capacity and comprehensive care by the service manager. The profitability of the service is ensured through cost transparency and periodic reporting.

One Identity Manager Training (IPG-Academy)

Unique and Award winning Training programm for the One Identity Manager product.

Modular design for a customized, in-depth training. Predefined standard courses for various user roles (help desk, IT support, engineer).